

Robert Finley

File 9:Business & Industry(R) Jul/1994-2006/Aug 21
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Set	Items	Description
S1	7957057	PRODUCT OR PRODUCTS OR MERCHANDISE OR COMMODITY OR COMMODITIES OR GOODS OR WARE OR WARES OR ITEM OR ITEMS OR INVENTORY - OR INVENTORIES OR STOCK OR STOCKS OR SUPPLY OR SUPPLIES OR EQUIPMENT OR CONTENT
S2	2116199	HIERARCH??? OR HIERARCHICAL?? OR PYRAMID OR PYRAMIDAL?? OR CLASSIF? OR CASCAD??? OR TIER?? OR CATEGORY OR CATEGORI? OR CATALOG? ? OR CATALOGUE? ? OR DIRECTORY OR DIRECTORIES OR LIST OR LISTS OR LISTING? ?
S3	2525484	SELLER OR SELLERS OR MERCHANT OR MERCHANTS OR RETAILER OR - RETAILERS OR TRADER OR TRADERS OR SUPPLIER OR SUPPLIERS OR VENDOR OR VENDORS OR MARKETER OR MARKETERS OR TRADER OR TRADERS OR DEALER OR DEALERS
S4	1250714	DATABASE OR DATABASES OR KNOWLEDGEBASE OR (DATA OR KNOWLEDGE OR INFORMATION)() (BASE OR BASES) OR INDEX OR INDE?ES OR ARRAY?? OR MATRIX OR MATRI?ES OR INFORMATION(N)MANAGEMENT
S5	3995033	INDEPENDENT?? OR UNIQUE OR DISTINGUISH? OR DISTINCT??? OR - INDIVIDUAL? OR SEPARATE?? OR SPECIFIC OR SPECIFIED OR PARTICULAR OR DESIGNAT???
S6	5450625	BUYER OR BUYERS OR CLIENT OR CLIENTS OR CLIENTELE OR CONSUMER OR CONSUMERS OR CUSTOMER OR CUSTOMERS OR PATRON OR PATRONS OR PURCHASER OR PURCHASERS OR RECIPIENT OR RECIPIENTS OR SHOPPER OR SHOPPERS OR USER OR USERS
S7	4908868	SEARCH??? OR LOOK???()UP OR LOOKUP OR INQUIR??? OR FIND??? OR QUERY??? OR QUERIES OR CHECK??? OR RESEARCH??? OR INVESTIGAT??? OR ACCESS OR BROWS??? OR RETRIEV???
S8	196311	S1(2N)S2
S9	29280	S3(4N)S4
S10	3733	S9(S)S5
S11	127	S8(S)S10
S12	1518937	S6(S)S7
S13	51	S11(S)S12
S14	32	S13 NOT PY>2000
S15	0	AU=(CHINNAPPAN, M? OR CHINNAPPAN M? OR CHINNAPPAN(2N)M?)
S16	0	AU=(TENORIO, M? OR TENORIO M? OR TENORIO(2N)M?)
S17	3	AU=(FENSTERMAKER, S? OR FENSTERMAKER S? OR FENSTERMAKER(2N-)S?)
S18	27	AU=(JUNG, D? OR JUNG D? OR JUNG(2N)D?)
S19	0	(S17 OR S18) AND S8

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14/3,K/1 (Item 1 from file: 9)
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02040435 Supplier Number: 25556156 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Commerce One Acquires Mergent
(Commerce One acquiring Mergent Systems for about \$200 mil; Mergent to become heart of new Commerce One business unit)
Online Reporter, p N/A
January 10, 2000
DOCUMENT TYPE: Newsletter (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 137

TEXT:

...a product information management system for B2B portals that makes it easy to create and search multi-vendor catalogs that integrate product information in real-time from various sources. Mergent will be the heart of a new Commerce One business unit that will provide product information management services for buyers, suppliers and so-called Internet market makers - organizations that host online marketplaces in specific industries or geographic regions. The new unit will operate out of Mergent's Mountain View...

14/3,K/2 (Item 2 from file: 9)
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01432882 Supplier Number: 24108647 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Is Agentics the sourcing solution?
(Agentics will introduce a software package that could revolutionize the market for complete online sourcing from the desktop)
Electronic Buyers News, p 86
December 08, 1997
DOCUMENT TYPE: Journal ISSN: 0164-6362 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 515

ABSTRACT:

...been this: Should information on a seller's price and inventory be stored within the purchaser's system as static data and be updated at specified intervals, or should buyers create a link to the seller's remote database - reflecting real-time pricing and inventory but creating a multitude of compatibility problems? In looking...

...situation, the company came up with requirements for a different system: unified look-and-feel access; effective sourcing for catalog-level supplies; and the ability to compare offerings across suppliers. Agentics threw out the aggregation model in...
...tries to solve the problem by adopting mechanisms from both OBI and local catalog methods. Users access the vendor's remote data to ensure that information is current and accurate. However, for searches, ordering, and comparison, they use an interface screen that integrates all the vendor information in...

...is resolved by Agentics' smart software, which sits between the vendor's data and the user's interface and, essentially, translates the information on the fly.

14/3,K/3 (Item 3 from file: 9)
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01320572 Supplier Number: 23952500

THE THIRD WAVE

(A survey revealed 66% of Fortune 1,000 firms intend to conduct business on the Internet within two years)

Computer Business Review, v 5, n 7, p N/A

July 01, 1997

DOCUMENT TYPE: Journal; Survey ISSN: 1350-4665 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 3878

TEXT:

Customer automation is being billed as the next great leap in information technology. Steve Bell investigates. Computer industry analysts are paid to take a clear line on events and trends in their industry. So when Frank Gens, senior vice president of research at IDC, told the IT marketers Global Summit in Istanbul last month that the Internet...

...semi-internal' systems, such as intranets and extranets, and systems for supporting the automation of customer relationships. All of these, he says, form part of what he calls the "third wave of computing", the wave of customer automation, and follow on from the automation of the back office in the late '70s...

...on investment, and have a faster and more dramatic impact. "Companies that are automating the customer are making cost savings of between 50% and 90% ... the return on automated customers will be much more than anything else. CEOs will love it ... it will be the biggest IT construction we have ever seen," enthuses Gens. The significant advance of customer automation - as opposed to merely trading on the web, or exchanging some highly structured electronic data interchange (EDI) messages with close business partners - is that customers are invited to enter, usually through a web site, into a company's operational systems...

...carried out online. "The whole idea is of turning the terminal around (to face the customer)," says Jo Alsop, CEO of Internet software development tools supplier Progress Software. "All the stuff that was back office or front office has gone. It is now in the customers hands," he says. The key is to effectively and seamlessly link back office systems with...

...picking up a stream of business. Don Berman, technology specialist with New York based consultancy Client Server Solutions, raves about the number of companies approaching him in the scramble to web...
...to the source (of the goods). Think of the advantages. You are closer to the customer, geographical boundaries no longer exist and you obviate the need for using the telephone. You...

...there is no reason that you can't automate everything." The technology for automating the customer is being drawn from three distinct sources. First, there is the Internet, with its many de-facto technical standards, its low cost, continuously available networking infrastructure, and its established client interfaces. There is also a growing number of products, such as Microsoft's Merchant Server...

...many of the ground rules, both technical and legal, for linking back-end systems to customer's systems. In many respects, EDI networks, made up of closed groups of customers, are a precursor to what are now called extranets. The third source of expertise and...

...as banks and airlines), and their hardware and software suppliers, know how to ensure that customers are not frustrated by the non-availability of systems, that orders or documents are never...

...new market. All the major applications software vendors (such as SAP, Oracle and PeopleSoft), the database vendors (Oracle, Informix,

Sybase), and many, many development tools vendors are now offering software to speed...

...support sophisticated trading systems. OPPORTUNITY Early experience in Internet based trading has been patchy, with consumers showing reluctance to consummate their relationship with the web by buying goods. IBM, for example...

...though the site received a high number of visitors. Even America Online, the high profile, consumer-oriented service provider, reports that its most successful item sold online is greetings cards. But...

...It has set up a link from its web site into its ordering system, allowing customers to configure and order products online. The process was simplified because the ordering system was...

...business this way because it is very easy. It increases sales and keeps overheads down. Customers don't go to other sources, they are not hanging around on the telephone and...

...large companies which may have to support hordes of transactions. Smaller companies may, in fact, find it easier to develop a method to support customer automation than large companies - although few are yet doing so. Their low volumes and relative...

...are several problems: it can be expensive, there are security concerns (ISP staff would have access to a company's trading data), and there are potential contractual problems, especially towards the end of contracts. There may also be difficulties getting good online access to management data, such as the number of attempted accesses to pages. Colin Hume, a...

...multiply. While customizing an Internet server system to enable web transactions is straightforward, actually allowing customers access into a back-end system is fraught with difficult technical and business hurdles. The most common method is to deploy a web server as a gateway between the customers and the back-end system. One of its primary tasks is to mesh hypertext mark...

...one example is the seemingly innocuous back and forward buttons which are featured on every browser. These allow the user to move around on the web site - but if a customer is allowed access to a back-end application and starts hitting the back button, for example, the normal...

...overridden. To overcome this, the business application may have to be re-engineered to allow customers to move about freely in the database, or a front-end workflow system, which supports large numbers of customers, may have to be added. SAVINGS The cost of developing a significant, online trading system...

...order processing disappear." At the same time, many marketing functions, such as collecting and managing customer data, will now be captured automatically and presented electronically. Even some sales jobs will be...

...trading partners, as with EDI. These can not only lead to higher sales, but discourage customers from changing suppliers. One example is clothing maker Fruit of the Loom, which is described...

...to chosen partners, called the Trading Process Network (TPN) and designed to link up corporate buyers and suppliers. According to Gary Hare, vice president of product development at TPN, contract procurement...

...software packages which are additions to, or extensions to, existing software development tools. Second, the database vendors have developed a variety of specialist tools, including those to translate SQL forms to HTML, and to support browser-type clients. Third, the big applications

vendors, such as SAP, Oracle and PeopleSoft, are developing methods to support intranet access into their software. Finally, there is a range of new software emerging to support electronic trading and customer automation tasks. The most notable of these are systems to smooth the development process in...

...have invented the idea of 'self service software'. It offers semi-custom tools for building specific applications, and for linking various front-end and back systems using agent technology. Edify's...

...Crowe asserts that web enablement "is easy. It's the rest that is very difficult". Database vendors Oracle, Sybase and Informix are all designing their products for web enablement over the Internet...

...support intranets. The availability of these tools has not, so far, inspired a frenzy of user activity. According to Dennis Keeling, a business software consultant with Ovum, this is because many large organizations are still unready to automate customer interfaces. Many products from large suppliers have yet to be properly tested because there is no customer demand, he says. One type of software is clearly attracting considerable interest - Internet merchant commerce...

...its business processes via the web is how to avoid getting locked into a proprietary browser technology. For example Netscape's enterprise server, which generates HTML pages for a Web site...

...conforming to the standards set by the worldwide Web Consortium. This could cause problems for customers using non Netscape browsers. TAKE OFF Although there are significant technical obstacles, big business is clearly planning to adopt Internet technologies. A survey carried out by Forrester Research found that 66% of Fortune 1,000 intend to conduct business on the Internet within two years. And recent research by management consultancy Ernst & Young revealed that of 130 US financial companies surveyed, 87% are...

...robust and suitable for Internet commerce; and communities of commerce will emerge and reshape how buyers and sellers interact. Michael Sullivan-Traynor, industry analyst and author of a book Cyberquake which ...

...baby steps, laying the basic groundwork for extranets and intranets. But the implications are profound. Consumers will get more power and manufacturers will get more power." The two main areas where analysts believe automation will take root are business-to-business and business-to-consumer. In the business to business area, the preferred method is via an extranet because only chosen users are allowed access. Consultant Dennis Keeling believes the use of extranets is a logical step for business-to...

...that arises when considering the possibility of someone hacking into the system. The business-to-consumer area is less predictable. But an explosion of growth is anticipated at some point, when...

...and transaction processing issues have been better addressed. The use of agent technology could boost customer automation still further, so that even the customer is not directly involved in the transaction. Although the claims for automating processes are grand...

...by virtue of competitive moves." TECHNICAL FAILINGS Accessing an existing business application via a web browser presents unique problems. These can be solved but their presence illustrates that the task of 'automating the customer' is more complex than simply translating from an existing screen access method to an HTML browser. Here are some of the problem areas: * Transactional systems may have time delays built in. If a customer fills in half a form then takes a phone call, it may

disrupt the transaction. * If a customer wants to go back and change data after progressing through several pages, the 'back button' on the browser may have no equivalent in the database. * Is there a phone link built in to allow a customer to query something on the spot, and will contact be available 24 hours a day? * Will customers be able to gain access to operational systems or internal intranet pages, or will they be able to supply information which could hold viruses? * How many customers can be linked to an operational system at one time without the system crashing? Investment...

...be designed to ensure that the performance of key internal systems is unaffected by external access. * How are customer orders managed if the process involves several back-end systems such as warehousing, sales order processing and credit checking? And what happens if a customer orders goods but cannot get into the credit checking system so the payment is not authorised? * What if the system accepts an order that...

...installing custom-built extranet sites at two of its major distributors. The sites allowed immediate access to product information and availability, and, as a result, location time was cut from an average of three days to a matter of minutes via an automated search. After implementing the system Fruit of the Loom discovered that its second and third tier customers were also keen to use the same system. Following the success of its first two...

...total of about 55. The company has also begun to buy and include its rivals products in its catalogue so, if the appropriate Fruit of the Loom product is out of stock, something is...

...director of electronic commerce at Fruit of the Loom says that: "On average, staffing a customer service line can cost between \$8 and \$30 because of phone follow ups to distributors and costs per order. This has virtually been eliminated." Banfield rates the customer satisfaction benefits as one of the prime benefits of its extranet and claims that the ...

...cost down to \$100,000 per site. Banfield is positively euphoric about the advantages of customer automation: "Customisation is going to drive business. You have the customer who chooses the product directly which pushes the manufacturer to produce the products the customer really wants. We have shifted from being manufacturer driven to sales driven. Those who have...

14/3,K/4 (Item 4 from file: 9)
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01147807 Supplier Number: 23743232 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Help for the Holidays and Beyond
(Overall commercial world wide Web market to grow from its current \$2.5 bil/yr to \$24 bil/yr in the year 2000)
Communicationsweek, p 38
December 23, 1996
DOCUMENT TYPE: Journal ISSN: 0748-8121 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1066

ABSTRACT:

...both use webObjects. Instead of creating HTML pages, webObjects creates pages according to what the customer enters, according to Joshua Tretakoff, manager of alternative media, The Sharper Image. People can type ...

...What's New' and webObjects creates a web page-on-the-fly that shows all products in that category. With this capability, the specialty retailer

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has been able to expand its online products from...

...per year to \$24 bil per year in the year 2000, according to the Business Research Group (Newton, MA).

14/3,K/5 (Item 5 from file: 9)
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00558240 Supplier Number: 23075671 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Database vendor aims for computer retailers
(RMS is considering computer retailers as its next potential set of customers)
Computer Retail week, v 4, n 80, p 91+
November 14, 1994
DOCUMENT TYPE: Journal ISSN: 1066-7598 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 628

ABSTRACT:

RMS is considering computer retailers as its next potential set of customers . The company is a major supplier of database target-marketing software to the grocery industry...

...is a UNIX-based software program that allows retailers that regularly scan credit, charge, debit, check -authorization or frequent- shopper cards to track the purchases of customers over time. Retailers are able to use information to support various target-marketing campaigns, which...

...monitors daily product movement by store. Additionally, it monitors markdown and gross profit margin per customers by department, category , brand or item.

14/3,K/6 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02532431 219795491
Shopping bots: Intelligent shopper or virtual department store?
Rowley, Jennifer
International Journal of Retail & Distribution Management v28n7 PP:
297-306 2000
ISSN: 0959-0552 JRNL CODE: RDM
WORD COUNT: 6101

...TEXT: and dental, and real estate.

Geographical coverage

Many of the existing shopping bots primarily give access to products available in the USA. For European or UK consumers this will pose a number of challenges, associated with delivery, payment processes and currency. Electronically...

...products are likely to be accustomed to managing currency issues and payment arrangements. In other product categories , support for these aspects of e-retailing varies between retailers . Buyer 's Index allows users to limit their searching by categories, which include ship-to regions, and ship-from regions; this makes sense in...

...general, a wider range of shopping bots will need to develop, which address themselves to specific geographical markets, where this is appropriate and necessary.

Evaluation and authority

Detailed product specifications, coupled...

14/3,K/7 (Item 2 from file: 15)
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02061430 59259518
Form and function: A lexicon of e-commerce
Goel, Soam
Public Utilities Fortnightly v138n16 PP: 32-33 Sep 1, 2000
ISSN: 1078-5892 JRNL CODE: PUF
WORD COUNT: 1502

...TEXT: e-hubs into four categories and offer some examples of each.

1. CATALOGUE HUBS amass buyers and sellers to source goods and services systematically in a neutral setting. In catalogue hubs, buyers enter to gain access to a wide array of suppliers. Pricing is pre-determined, and buyers can shop from catalogue-style lists of goods and services. Products typically are specialized, and the buyer usually has some former or ongoing relationship with the seller. As is true of the...

...models, catalogue hubs can serve either a vertical market segment where the offerings are industry-specific (PlasticsNet.Com and Chemdex) or a horizontal market segment where the product offerings appeal to...

14/3,K/8 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01968172 47642601
Untangling the value web
Cartwright, Shawn D; Oliver, Richard W
Journal of Business Strategy v21n1 PP: 22-27 Jan/Feb 2000
ISSN: 0275-6668 JRNL CODE: JST
WORD COUNT: 3136

...TEXT: for online auctions. The company inputs information on items offered for sale into its searchable database. Sellers, often individuals or small businesses, pay a fee for this service and a commission if the item is sold. Buyers can search eBay's database, which is organized by category, for items that they wish to buy. Buyers can bid on the items they want. if they win, they are notified by email. eBay handles the bidding and notification process; the buyer and seller manage the exchange of money and products. eBay bills the seller the appropriate...

14/3,K/9 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01803625 04-54616
Buying strategies
Dilger, Karen Abramic
Manufacturing Systems v16n11 PP: 68-78 Nov 1998
ISSN: 0748-948X JRNL CODE: MFS
WORD COUNT: 3188

...TEXT: one or more content databases and parametric search engine

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capability in a Webenabled application.

AMR Research , Boston, has called the procurement management space an "enigma," but it is definitely attracting much...

...to aggregate parts data and where it is stored. For example, systems can support internal supplier database management for buying companies; multisupplier database integration through an independent catalog supplier; or direct access to suppliers' webbased catalogs. Some suppliers, such as InPart, handle the aggregation process and offer their own enhanced content catalog , managed either by the manufacturer or InPart. Users also may choose to subscribe to a subset of a third-party database repository that...

...been refined with a part number scheme, and information that is only applicable to the users ' industry.

A unique aspect of the ItemQuest system, from CSM vendor International Computex, Atlanta, is...reuse and to cut product development time. San Francisco-based SupplyBase is an independent content database and supplier directory provider whose products can be used stand-alone to help qualify suppliers and/or parts, or used for...

...to take advantage of detailed profiles augmented by SupplyBase. Manufacturers can use the directory and search engine at no cost. "Instead of using a directory in print form, manufacturers can find parts quickly on the Internet by categorizing searches by attribute," says Chris Golec, a company vice president. "When we introduced the system two ...

14/3,K/10 (Item 5 from file: 15)
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01346016 99-95412
In global retailing, the game's the same, but the rules can be different
Woodard, William C
Chain Store Age (Section 3)Global Powers of Retailing Supplement PP:
9B-13B Dec 1996
ISSN: 0193-1199 JRNL CODE: CSA
WORD COUNT: 2836

...TEXT: taking retail technology around the world faster than international retailers can build stores.

For example, customer database systems are prevalent. Some retailers are looking closely at the Internet and electronic commerce. The Bay in Canada has announced an Internet joint venture to sell about 350 products across 12 categories . Buying with electronic cash cards, check cards, and credit cards is becoming more common in Germany, as is the use of...

...in vogue in all sectors. If retailers think their technological sophistication will give them a distinct advantage, they may be mistaken. Technological expertise is merely part of the price of admission...

14/3,K/11 (Item 6 from file: 15)
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01077567 97-26961
Birth order as a market segmentation variable
Claxton, Reid P
Journal of Consumer Marketing v12n3 PP: 22-38 1995
ISSN: 0736-3761 JRNL CODE: JCK

WORD COUNT: 8278

...TEXT: child in my family".

Sales prospects by birth order

Having accumulated such data on a customer base or target market, the marketer's management information system might be programmed to provide a breakdown of sales prospects by birth order. Direct marketers, for instance, might produce several versions of a merchandise catalog that differed only in headline and body copy approaches tailored to recipients' birth positions, as exemplified by the five research propositions just suggested. Such catalog changes would be relatively simple to make since they involve only the black printing plate. Sales generated by such birth order-specific catalogs could be measured against a control to quantify the sales value of birth order...
...be made by service providers and salesforce members, who might alter service/selling tactics-based customers' birth order.

Implicit in these scenarios, however, is the marketer's ability to target single...

14/3,K/12 (Item 7 from file: 15)
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01074426 97-23820

InterShop: Enhancing the vendor/customer dialectic in electronic shopping
Baty, James B II; Lee, Ronald M
Journal of Management Information Systems: JMIS v11n4 PP: 9-31 Spring 1995
ISSN: 0742-1222 JRNL CODE: JMI
WORD COUNT: 7874

...TEXT: maintenance and the changing categorization semantics, it is desirable that the changing nature of generic product categories be automatically reflected in the categorization schema without the need for extensive hand linking or...be allowed to directly create a new category in the generic hierarchy? How the generic product hierarchies might be more automatically maintained and what significance this mechanism would represent for the market itself is of research interest. There are at least implicit incentives for the vendors to support an orderly evolution of product hierarchies. This can have a limiting effect on the range of product categorization used by the various vendors. Most vendors are likely to categorize most products somewhat similarly, to aid in attracting/informing customers. Some amount of change provides for product differentiation but the individual vendor is not likely to deviate drastically from the area of general consensus about product categorizations. One example of a generalized product categorization schema is the telephone Yellow Pages. Here complaints are often heard about how antiquated the...

...be. One way of creating these generic hierarchies would be to monitor the underlying product database entered by the vendors, not allowing them to specifically create generic categories, but reflecting their actions in the generic...

...if there is a critical mass of similarity between the contents of several different vendors' specific departments).

Beyond the addition and refinement of system features and functionality, the prototype can be...

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00691680 93-40901
Younkers is customer-driven
Hartnett, Michael
Stores v75n3 PP: 16-20 Mar 1993
ISSN: 0039-1867 JRNL CODE: STR
WORD COUNT: 1864

...TEXT: coo Robert Mosco--who took that urgent call from the Davenport--store brings together divisionals, buyers and store managers to arrive at individual assortments. "We lay out a matrix by department, classification, item, vendor and dollars to get a good overview of their business for the next seasons. At that point the store managers can adjust the assortments according to their customers. We give them suggestions as to what we think the core assortment is going to be, but we find with some stores that one manager may say we are a great Haggard store' and...

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00348262 87-07096
1986: The Year in Review
Gamble, Sharon Louise
Business Software Review v6n1 PP: 40-65 Jan 1987
ISSN: 8750-1368 JRNL CODE: ISB

...ABSTRACT: time. Salespeople are 'wheeling and dealing' so much now that vendors are artificially inflating the list price of products because buyers now expect price cuts. Price games divert attention from the actual issues: functionality, service, and...

...before they were curtailed by the Tax Reform Act of 1986, vendors can leverage their research and development dollars. Microcomputer software vendors have realized the only alternative to sacrificing sales to cheap lookalike products was to abandon user-punitive copy-protection devices and make discounts available to site-license customers. Information center software for hardware of all sizes developed rapidly in 1986. IBM Corp. put its seal of approval on relational database technology, and independent software vendors jumped on the bandwagon immediately.

14/3,K/15 (Item 1 from file: 610)
DIALOG(R)File 610:Business Wire
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00423759 20001207342B1746 (USE FORMAT 7 FOR FULLTEXT)
Metiom Fields Massive Research and Development Program With Labs in U.S., Australia and Now Canada-Global Leader in Many-to-many e-marketplace Infrastructure has the R & D Clout to Stay Ahead of the Competition
Business Wire
Thursday, December 7, 2000 09:00 EST
JOURNAL CODE: BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE:
FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 886

...in annual purchasing power.

The Metiom ConnectTrade(TM) product suite enables electronic

inter-networking
of buyers and suppliers by allowing purchasers to order goods and services
online directly from suppliers' electronic catalogs . Metiom ConnectTrade products fully support leading Internet commerce standards and are easily integrated into a buying organization's...
...corporations
and large public sector entities. It also provides the foundation for electronic marketplaces where buyers and sellers of all sizes and levels of technological sophistication can trade. Each Metiom-Powered marketplace allows buyers to search , compare and purchase goods and services from a vast array of suppliers , create purchase orders and choose a payment method, track and control their purchasing. And suppliers have the unique ability to manage the look, feel and content of their own catalog.

ABOUT Metiom

Metiom...

14/3,K/16 (Item 2 from file: 610)
DIALOG(R)File 610:Business Wire
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00415682 20001127332B3572 (USE FORMAT 7 FOR FULLTEXT)
Metiom Adds LCD Express to E-Marketplace Network; More Than Six Million Businesses Gain Access to Leading Provider of Audio-Visual Equipment
Business Wire
Monday, November 27, 2000 07:59 EST
JOURNAL CODE: BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE:
FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 592

...through traditional marketing channels."

The Metiom ConnectTrade(TM) product suite enables electronic inter-networking
of buyers and suppliers by allowing purchasers to order goods and services
online directly from suppliers' electronic catalogs . Metiom ConnectTrade products fully support leading Internet commerce standards and are easily integrated into a buying organization's...
...corporations
and large public sector entities. It also provides the foundation for electronic marketplaces where buyers and sellers of all sizes and levels of technological sophistication can trade. Each Metiom Powered marketplace allows buyers to search , compare and purchase goods and services from a vast array of suppliers , create purchase orders and choose a payment method, track and control their purchasing. And suppliers have the unique ability to manage the look, feel and content of their own catalog.

About Metiom

Metiom...

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14/3,K/17 (Item 3 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00405334 20001109314B2915 (USE FORMAT 7 FOR FULLTEXT)
AICPA Affilliate cpa2biz Taps Metiom to Power e-Marketplace For CPA Super
Site-Nation's accounting professionals and their clients and employers will
use infrastructure built by the leading architect of many-to-many
e-commerce platforms
Business Wire
Thursday, November 9, 2000 08:09 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 821

...in annual purchasing power.

The Metiom ConnectTrade(TM) product suite enables electronic
inter-networking
of buyers and suppliers by allowing purchasers to order goods and
services
online directly from suppliers' electronic catalogs . Metiom ConnectTrade
products fully support leading Internet commerce standards and are easily
integrated into a buying organization's...
...corporations
and large public sector entities. It also provides the foundation for
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of
technological sophistication can trade. Each Metiom-powered marketplace
allows
buyers to search , compare and purchase goods and services from a vast
array of
suppliers , create purchase orders, choose a payment method and track and
control their purchasing. And suppliers have the unique ability to manage
the
look, feel and content of their own catalog.

ABOUT Metiom

Metiom...

14/3,K/18 (Item 4 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business wire. All rts. reserv.

00397378 20001030304B4606 (USE FORMAT 7 FOR FULLTEXT)
Metiom Adds Vibes Technologies to e-Marketplace NetworkLeading
Communications Equipment Remanufacturer Taps Six Million New Customers
Through Metiom Powered(TM) Purchasing Communities
Business Wire
Monday, October 30, 2000 11:52 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 670

...medium-sized businesses everywhere."

The Metiom ConnectTrade(TM) product suite enables electronic
inter-networking
of buyers and suppliers by allowing purchasers to order goods and
services
online directly from suppliers' electronic catalogs . Metiom ConnectTrade
products fully support leading Internet commerce standards and are easily

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integrated into a buying organization's...

...corporations

and large public sector entities. It also provides the foundation for electronic marketplaces where buyers and sellers of all sizes and levels of

technological sophistication can trade. Each Metiom Powered marketplace allows

buyers to search , compare and purchase goods and services from a vast array of

suppliers , create purchase orders and choose a payment method, track and control their purchasing. And suppliers have the unique ability to manage the

look, feel and content of their own catalog.

ABOUT VIBES TECHNOLOGIES...

14/3,K/19 (Item 5 from file: 610)

DIALOG(R)File 610:Business Wire

(c) 2006 Business Wire. All rts. reserv.

00368005 20000921265B4285 (USE FORMAT 7 FOR FULLTEXT)

Software.com Directory is Launched with Proven Scalability of Millions of Users

Business Wire

Thursday, September 21, 2000 08:37 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 851

...directory platform capable of

supporting a broad range of applications, including messaging, commerce, portal and customer -care. The standards-based Software.com(R) Directory gives

service providers the agility and flexibility to choose any IP-based application, rather than being locked into vendors ' proprietary directories or

user databases .

"As the number and complexity of online applications increases, it becomes exponentially expensive and difficult for service providers to manage separate

directories for each application," said Dana Gardner, research director, Aberdeen Group. "By consolidating on a carrier-scale, standards-based directory, service providers decrease costs, quickly add new revenue-generating applications, and discourage consumers from jumping to other providers."

Communications service providers deploying Software.com's Directory product

can quickly launch new applications and sustain subscriber base growth into the millions, while drawing...

14/3,K/20 (Item 1 from file: 613)

DIALOG(R)File 613:PR Newswire

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00468448 20001128SFTU036 (USE FORMAT 7 FOR FULLTEXT)

Cingular Wireless Launches Integrated Mobile Commerce Services, Powered by Infospace's Wireless Technology Platform

PR Newswire

Tuesday, November 28, 2000 08:30 EST

JOURNAL CODE: PR NEWSWIRE, INTERACTIVE CONNECTION LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

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WORD COUNT: 1,384

...convenient commerce experience
for mobile shoppers.

My wireless window Shopping
My wireless window Shopping empowers consumers with the information they need to make informed purchasing decisions. Cingular wireless customers can search for a product by UPC/ISBN, name, manufacturer, category or keyword and quickly receive information such as MSRP, product descriptions and online merchant pricing from an expansive database containing millions of products. Nine searchable categories of products are available at launch, including: Books, music, video, consumer electronics, computers and software, sporting goods, health and beauty, toys and games and office supplies. When the shopper selects a product, they can choose to purchase directly from the merchant using their wireless...

...nearby brick-and-mortar store. Orders can be placed instantly via the wireless handset, and shoppers receive the products they purchased to the shipping destination designated through the wireless wallet registration process.

Participating merchants selling their products through the InfoSpace Shopping...

14/3,K/21 (Item 2 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00405756 20000831NYTH024 (USE FORMAT 7 FOR FULLTEXT)
E-Marketplaces Will Shift the Structure of American Business Says Intelisys
CEO
PR Newswire
Thursday, August 31, 2000 10:00 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 727

...president of CA Services.

The Intelisys ConnectTrade(TM) product suite enables electronic inter-networking of buyers and suppliers by allowing purchasers to order goods and services online directly from suppliers' electronic catalogs. Intelisys ConnectTrade products fully support leading Internet commerce standards and are easily integrated into a buying organization's...

...corporations and large public sector entities. It also provides the foundation for electronic marketplaces where buyers and sellers of all sizes and levels of technological sophistication can trade. Each Intelisys-Powered marketplace allows buyers to search, compare and purchase goods and services from a vast array of suppliers, create purchase orders and choose a

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payment method, track and control their purchasing. And suppliers have the unique ability to manage the look, feel and content of their own catalog.

ABOUT INTELISYS
Intelisys...

14/3,K/22 (Item 3 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00385450 20000731NYM070 (USE FORMAT 7 FOR FULLTEXT)
Iomega to Supply Zip(R), Jaz(R), Klik!(TM) And Zipcd(TM) Drives to
Intelisys Powered E-Marketplaces
PR Newswire
Monday, July 31, 2000 10:54 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 948

...for the education market.

The Intelisys ConnectTrade(TM) product suite enables electronic inter-networking of buyers and suppliers by allowing purchasers to order goods and services online directly from suppliers' electronic catalogs. Intelisys ConnectTrade products fully support leading Internet commerce standards and are easily integrated into a buying organization's...

...corporations and large public sector entities. It also provides the foundation for electronic marketplaces where buyers and sellers of all sizes and levels of technological sophistication can trade. Each Intelisys-Powered marketplace allows buyers to search, compare and purchase goods and services from a vast array of suppliers, create purchase orders and choose a payment method, track and control their purchasing. And suppliers have the unique ability to manage the look, feel and content of their own catalog.

ABOUT INTELISYS
Intelisys...

14/3,K/23 (Item 4 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00385424 20000731NYM064 (USE FORMAT 7 FOR FULLTEXT)
Intelisys-Powered Commonfind Online Education Marketplace Adds Members
PR Newswire
Monday, July 31, 2000 10:29 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 934

...12 public and private markets

The Intelisys ConnectTrade product suite enables electronic inter-networking of buyers and suppliers by allowing purchasers to order goods and services online directly from suppliers' electronic catalogs.

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Intelisys
ConnectTrade products fully support leading Internet commerce standards
and
are easily integrated into a buying organization's...

...corporations and large public sector entities. It also provides the
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sizes
and levels of technological sophistication can trade. Each Intelisys
Powered(TM) e-Marketplace allows buyers to search , compare and purchase
goods
and services from a vast array of suppliers , create purchase orders and
choose
a payment method, track and control their purchasing. And suppliers have
the
unique ability to manage the look, feel and content of their own catalog.

ABOUT CAMPUSFIRST
CampusFirst...

14/3,K/24 (Item 5 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00383509 20000727NYTH082 (USE FORMAT 7 FOR FULLTEXT)
Intelisys Deepens Business Talent Pool in London Office
PR Newswire
Thursday, July 27, 2000 10:52 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 954

...Europe and the Middle East.

The Intelisys ConnectTrade product suite enables electronic
inter-networking of buyers and suppliers by allowing purchasers to
order goods
and services online directly from suppliers' electronic catalogs .
Intelisys
ConnectTrade products fully support leading Internet commerce standards
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...corporations and large public sector entities. It also provides the
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sizes
and levels of technological sophistication can trade. Each
Intelisys-Powered
marketplace allows buyers to search , compare and purchase goods and
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from a vast array of suppliers , create purchase orders and choose a
payment
method, track and control their purchasing. And suppliers have the unique
ability to manage the look, feel and content of their own catalog.

ABOUT INTELISYS:
Intelisys...

14/3,K/25 (Item 6 from file: 613)
DIALOG(R)File 613:PR Newswire
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00377305 20000719NYW134 (USE FORMAT 7 FOR FULLTEXT)

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Intelisys' Global B2b E-Commerce Solution on Display at Manugistics' Envision 2000

PR Newswire

Wednesday, July 19, 2000 15:42 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 673

...U.S. state governments.

The Intelisys ConnectTrade(TM) product suite enables electronic inter-networking of buyers and suppliers by allowing purchasers to order goods and services online directly from suppliers' electronic catalogs . Intelisys ConnectTrade products fully support leading Internet commerce standards and are easily integrated into a buying organization's...

...corporations and large public sector entities. It also provides the foundation for electronic marketplaces where buyers and sellers of all sizes and levels of technological sophistication can trade. Each Intelisys-Powered marketplace allows buyers to search , compare and purchase goods and services from a vast array of suppliers , create purchase orders and choose a payment method, track and control their purchasing. And suppliers have the unique ability to manage the look, feel and content of their own catalog.

ABOUT INTELISYS

Intelisys...

14/3,K/26 (Item 7 from file: 613)

DIALOG(R)File 613:PR Newswire

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00374735 20000717NYM078 (USE FORMAT 7 FOR FULLTEXT)

Intelisys Adds Computer Industry Heavyweight from Hewlett-Packard to Execute Indirect Sales Channel

PR Newswire

Monday, July 17, 2000 11:39 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 485

...global reseller for Intelisys.

The Intelisys ConnectTrade product suite enables the electronic inter-networking of buyers and suppliers by allowing purchasers to order goods and services online directly from suppliers' electronic catalogs . Intelisys ConnectTrade products fully support leading Internet commerce standards and are easily integrated into a buying organization's...
...corporations and large public sector entities. It also provides the foundation for electronic marketplaces where buyers and sellers of all sizes and levels of technological sophistication can trade. Each Intelisys Powered(TM) marketplace allows buyers to search , compare and purchase goods

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and services from a vast array of suppliers , create purchase orders and choose a payment method, track and control their purchasing. And suppliers have the unique ability to manage the look, feel and content of their own catalog.

About Intelisys:
Intelisys...

14/3,K/27 (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
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1323751 LAW003
HP Products Now Available at US Navy's ITEC Mall

DATE: August 12, 1998 09:02 EDT WORD COUNT: 406

... unified shopping experience. In the Navy's ITEC Mall, PartNET eCommerce(TM) sends a Navy customer 's search request from his web browser to all appropriate supplier databases . The user 's request is processed at each catalog server, the search results are aggregated and then returned to the user 's web browser . Products may be searched by part number, hierarchical product category drill-down, or part characteristic information. In addition to pricing, the information returned may also include images, drawings, spec sheets, and photos as determined by the individual supplier. The Navy's ITEC Mall gives Navy personnel the ability to shop comparing product...

14/3,K/28 (Item 2 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1306888 DETU002
Atlanta Number Two in Auto Trader(R) Online Activity

DATE: July 14, 1998 07:58 EDT WORD COUNT: 375

...selection."

Auto Trader(R) Online has over 1 million monthly visitors performing 4 million monthly searches . The automotive website offers visitors the opportunity to search for vehicles through simple parameters he/she selects, as well as place his/her own vehicle for sale on the site, completely free of charge. If a user is unable to locate the vehicle of interest, he/she can take advantage of the "E-mail Notify" service of Auto Trader Online, alerting the user when the desired vehicle becomes available. Auto Trader Online also makes its search capabilities available to individuals who own automotive- related websites. Through its "Searchmaker" service a webmaster can download the html code necessary to provide its visitors access to the Auto Trader Online database .

Trader Online (www.traderonline.com) has a complete Internet presence with twenty Internet sites covering the...

14/3,K/29 (Item 3 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1295846 LAM022
Sun Microsystems Now Available at U.S. Navy's ITEC Mall

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DATE: June 22, 1998 09:02 EDT WORD COUNT: 388

... unified shopping experience. In the Navy's ITEC Mall, PartNET eCommerce(TM) sends a Navy customer's search request from his web browser to all appropriate supplier databases. The user's request is processed at each catalog server, the search results aggregated and then returned to the user's web browser. Products may be searched by part number, hierarchical product category drill-down, or part characteristic information. In addition to pricing, the information returned may also include images, drawings, spec sheets, and photos as determined by the individual supplier. The Navy's ITEC Mall gives Navy personnel the ability to shop comparing product...

14/3,K/30 (Item 4 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1260896 LAM018
PartNET and the Defense Logistics Agency Announce DLA E-Mall

DATE: April 20, 1998 09:02 EDT WORD COUNT: 410

... single unified shopping experience. In the DLA E-Mall, PartNET eCommerce(TM) sends a military customer's search request from his web browser to all appropriate databases: supplier and government. The user's request is processed at each catalog server, the search results aggregated and then returned to the user's web browser. Products may be searched by part number, national stock number (NSN), key word, hierarchical product category drill-down, or part characteristic information. In addition to pricing and availability, the information returned may also include images, drawings, spec sheets, and photos as determined by the individual supplier. The DLA E-Mall gives military customers the ability to shop comparing product characteristics, pricing, availability, and delivery terms.

With PartNET eCommerce...

14/3,K/31 (Item 5 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1226053 ATTU022
International Computex Announces Integration with IBM ProductManager

DATE: February 10, 1998 17:30 EST WORD COUNT: 913

...Consulting and Implementation Services organization.

As explained by ICI, the ProductManager/ItemQuest integration allows ProductManager users to access ICI's "Distributed Virtual CSM" ItemQuest product with just a mouse click. Component and supplier searches can then be conducted by attribute or part number, either seamlessly from within ProductManager, or via stand-alone ItemQuest. Components data located in any combination of legacy databases, in other departments, at supplier sites, or at electronic catalogue content providers can be directly accessed via ItemQuest. Component search "schemas" can be individually built for the specific, differing needs of Engineering, Procurement and other groups. A web-based schema interface also exists...

14/3,K/32 (Item 6 from file: 813)
DIALOG(R)File 813:PR Newswire

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1083239 SFW045
NoetixGenerator Complements Oracle's Discoverer 3.0 & Discoverer 2000
Access to Oracle Applications Data

DATE: April 16, 1997 14:33 EDT WORD COUNT: 683

... column headings, column formatting -- NoetixGenerator automatically configures the end-user layer with locally defined terminology.

Lookup values -- These values allow users to select from a list of items for some fields rather than manually entering new values. For example, a user who wants to view all the invoices for a specific supplier can select from a list of vendor names rather than having to remember, the exact way the vendor is represented in the database .

Sample queries and reports -- These samples provide simple templates that users can run as-is...

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File 16:Gale Group PROMT(R) 1990-2006/Aug 21
 (c) 2006 The Gale Group
 File 148:Gale Group Trade & Industry DB 1976-2006/Aug 21
 (c)2006 The Gale Group
 File 160:Gale Group PROMT(R) 1972-1989
 (c) 1999 The Gale Group
 File 275:Gale Group Computer DB(TM) 1983-2006/Aug 21
 (c) 2006 The Gale Group
 File 621:Gale Group New Prod.Annou.(R) 1985-2006/Aug 21
 (c) 2006 The Gale Group
 File 636:Gale Group Newsletter DB(TM) 1987-2006/Aug 21
 (c) 2006 The Gale Group

Set	Items	Description
S1	21915731	PRODUCT OR PRODUCTS OR MERCHANDISE OR COMMODITY OR COMMODITIES OR GOODS OR WARE OR WARES OR ITEM OR ITEMS OR INVENTORY - OR INVENTORIES OR STOCK OR STOCKS OR SUPPLY OR SUPPLIES OR EQUIPMENT OR CONTENT
S2	5689102	HIERARCH??? OR HIERARCHICAL?? OR PYRAMID OR PYRAMIDAL?? OR CLASSIF? OR CASCAD??? OR TIER?? OR CATEGORY OR CATEGORI? OR CATALOG? ? OR CATALOGUE? ? OR DIRECTORY OR DIRECTORIES OR LIST OR LISTS OR LISTING? ?
S3	6298923	SELLER OR SELLERS OR MERCHANT OR MERCHANTS OR RETAILER OR - RETAILERS OR TRADER OR TRADERS OR SUPPLIER OR SUPPLIERS OR VENDOR OR VENDORS OR MARKETER OR MARKETERS OR TRADER OR TRADERS OR DEALER OR DEALERS
S4	3539947	DATABASE OR DATABASES OR KNOWLEDGEBASE OR (DATA OR KNOWLEDGE OR INFORMATION)() (BASE OR BASES) OR INDEX OR INDE?ES OR ARRAY?? OR MATRIX OR MATRI?ES OR INFORMATION(N)MANAGEMENT
S5	9133630	INDEPENDENT?? OR UNIQUE OR DISTINGUISH? OR DISTINCT??? OR - INDIVIDUAL? OR SEPARATE?? OR SPECIFIC OR SPECIFIED OR PARTICULAR OR DESIGNAT???
S6	591454	S1(2N)S2
S7	84043	S3(4N)S4
S8	9328	S7(S)S5
S9	82	S6(6N)S8
S10	67	S9 NOT PY>2000
S11	38	RD (unique items)
S12	0	AU=(CHINNAPPAN, M? OR CHINNAPPAN M? OR CHINNAPPAN(2N)M?)
S13	0	AU=(TENORIO, M? OR TENORIO M? OR TENORIO(2N)M?)
S14	0	AU=(FENSTERMAKER, S? OR FENSTERMAKER S? OR FENSTERMAKER(2N-)S?)
S15	20	AU=(JUNG, D? OR JUNG D? OR JUNG(2N)D?)
S16	1	S15 AND S6

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11/3,K/1 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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08090732 Supplier Number: 67460193 (USE FORMAT 7 FOR FULLTEXT)
Cingular Wireless Launches Integrated Mobile Commerce Services, Powered by
InfoSpace's Wireless Technology Platform.
PR Newswire, p5930
Nov 28, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1443

... manufacturer, category or keyword and quickly receive information
such as MSRP, product descriptions and online merchant pricing from an
expansive database containing millions of products. Nine searchable
categories of products are available at launch, including: Books, music,
video, consumer electronics, computers and software, sporting goods...

11/3,K/2 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07968800 Supplier Number: 65773717 (USE FORMAT 7 FOR FULLTEXT)
GSA Advantage gets face-lift.(Government Activity)
ROBB, DREW
Government Computer News, v19, n29, p36
Oct 2, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Professional Trade
Word Count: 1120

... up. Sageware is now indexing the GSA Advantage database according
to a set of subject- specific retrieval programs that automatically
categorize items to make them easy to find.
"FSS is working hard to make the site more...

11/3,K/3 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07626771 Supplier Number: 63635627 (USE FORMAT 7 FOR FULLTEXT)
R.R. Donnelley Premedia Technologies Inks Major Deals With Spiegel Group
Retailers.
PR Newswire, pNA
July 24, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 796

... decision to opt for ImageMerchant is that the technology allows the
direct marketer to manage content for catalog, online and internal use.
"Although each individual retailer within The Spiegel Group has its
own needs and distinguishing characteristics, each one understands...

11/3,K/4 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06979684 Supplier Number: 59040814 (USE FORMAT 7 FOR FULLTEXT)
HUTCHISON, PRICELINE.COM TO DEBUT ASIAN E-COMMERCE PLATFORM.
AsiaPulse News, p0874

Robert Finley

Jan 26, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1170

... its product lines. Priceline.com is currently selling multiple services to its sellers across three distinct product categories : a travel service that offers leisure airline tickets, hotel rooms and rental cars, a personal...

11/3,K/5 (Item 5 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06974465 Supplier Number: 59008822 (USE FORMAT 7 FOR FULLTEXT)

Priceline.com Reports Record Fourth Quarter Financial Results.

Business Wire, p1016

Jan 27, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 2486

... its product lines. Priceline.com is currently selling multiple services to its sellers across three distinct product categories : a travel service that offers leisure airline tickets, hotel rooms and rental cars, a personal...

11/3,K/6 (Item 6 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06972981 Supplier Number: 58958717 (USE FORMAT 7 FOR FULLTEXT)

Hutchison Whampoa Teams up with Priceline.com To Bring Buyer-Driven

E-Commerce to Asia.

PR Newswire, p0001

Jan 26, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1165

... its product lines. Priceline.com is currently selling multiple services to its sellers across three distinct product categories : a travel service that offers leisure airline tickets, hotel rooms and rental cars, a personal...

11/3,K/7 (Item 7 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06917103 Supplier Number: 58495416 (USE FORMAT 7 FOR FULLTEXT)

Priceline.com Releases Top 10 New Car Models Sold in December Through

Priceline.com.

Business Wire, p1316

Jan 7, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 676

... its product lines. Priceline.com is currently selling multiple services to its sellers across three distinct product categories : a travel service that offers leisure airline tickets, hotel rooms and rental cars, a personal...

11/3,K/8 (Item 8 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06914476 Supplier Number: 58490737 (USE FORMAT 7 FOR FULLTEXT)
(2) Excite StoreBuilder Gives Small Businesses the Tools to Become
E-Merchants within Hours.
PR Newswire, p2955
Nov 11, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1014

... and graphics customized to specific industries. Each store is built
on top of a powerful database which provides merchants with a flexible
product catalog that can be updated to support seasonal pricing and
promotions or order status in real...

11/3,K/9 (Item 9 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06871965 Supplier Number: 57837078 (USE FORMAT 7 FOR FULLTEXT)
National Car Rental Joins Budget Rent A Car In Priceline.com's New Rental
Car Program.
Business Wire, p1590
Nov 30, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 837

... its product lines. Priceline.com is currently selling multiple
services to its sellers across three distinct product categories : a
travel service that offers leisure airline tickets, hotel rooms and rental
cars, a personal...

11/3,K/10 (Item 10 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06845667 Supplier Number: 57945001 (USE FORMAT 7 FOR FULLTEXT)
Priceline.com Releases Top 10 New Car Models Sold in November Through
Priceline.com.
Business Wire, p1299
Dec 3, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 641

... its product lines. Priceline.com is currently selling multiple
services to its sellers across three distinct product categories : a
travel service that offers leisure airline tickets, hotel rooms and rental
cars, a personal...

11/3,K/11 (Item 11 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06799034 Supplier Number: 57508753 (USE FORMAT 7 FOR FULLTEXT)
Excite StoreBuilder Gives Small Businesses the Tools to Become E-Merchants

Within Hours.

PR Newswire, p2501

Nov 11, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 939

... and graphics customized to specific industries. Each store is built on top of a powerful database which provides merchants with a flexible product catalog that can be updated to support seasonal pricing and promotions or order status in real...

11/3,K/12 (Item 12 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2006 The Gale Group. All rts. reserv.

06664079 Supplier Number: 55876906 (USE FORMAT 7 FOR FULLTEXT)

Priceline.com Standardizes on Primavera TeamPlay; Project Management is Key to Rapid E-Commerce Product Deployment.

Business Wire, p1665

Sept 27, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 739

... Priceline.com's patented business system currently sells multiple services to its customers across three distinct product categories : a travel service that offers leisure airline tickets and hotel rooms, a personal finance service...

11/3,K/13 (Item 13 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2006 The Gale Group. All rts. reserv.

06648791 Supplier Number: 55798270 (USE FORMAT 7 FOR FULLTEXT)

LendingTree Secures \$50 Million in Financing Marking One of the Top

Internet Funding Deals of 1999.

Business Wire, p1046

Sept 21, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1229

... model is horizontal and works in multiple industries. Already, the Company offers services in three distinct product categories : a travel service that offers leisure airline tickets and hotel rooms, a personal finance service...

11/3,K/14 (Item 14 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2006 The Gale Group. All rts. reserv.

06635093 Supplier Number: 55749894 (USE FORMAT 7 FOR FULLTEXT)

Aegis Expands Database and e-Commerce Service Offerings.

PR Newswire, p8107

Sept 15, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 951

... Priceline.com's patented business system currently sells multiple services to its customers across three distinct product categories : a

Robert Finley

travel service that offers leisure airline tickets and hotel rooms, a personal finance service...

11/3,K/15 (Item 15 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06284838 Supplier Number: 54433069 (USE FORMAT 7 FOR FULLTEXT)
MANAGEMENT/MARKETING.(marketing services)
Catalog Age, v16, n5, p547(1)
April, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 12302

... marketing database company, servicing major direct marketers since 1973. ADVO choose MDA because of their unique abilities in marketing innovation and list product development, which has led to tremendous growth for MDA and their list clients over the...

11/3,K/16 (Item 16 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

05721625 Supplier Number: 50196583 (USE FORMAT 7 FOR FULLTEXT)
E-commerce's toy story
Holt, Paul
Communications News, p34
July, 1998
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 836

... of our Web plan was to secure assistance from more than 600 vendors to provide specific product information, category listings, catalog descriptions, product age-appropriateness, and information on any awards the products may have received. We also asked...

11/3,K/17 (Item 17 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

05696735 Supplier Number: 50137601 (USE FORMAT 7 FOR FULLTEXT)
Rocky Mountain Internet Acquires Leading-Edge Electronic Commerce Software Company; Company Expands RMI's Expertise in E-commerce Solutions With e-SELL Technology.
Business Wire, p7010187
July 1, 1998
Language: English Record Type: Fulltext
Article Type: Article
Document Type: Newswire; Trade
Word Count: 1099

... as a shopper makes a request.
For example, if a shopper asks to view a particular category of products, the web page containing those products, their descriptions and photos is instantly built by retrieving...

11/3,K/18 (Item 18 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

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05467825 Supplier Number: 48286853 (USE FORMAT 7 FOR FULLTEXT)
International CompuTex Announces Integration with IBM ProductManager
PR Newswire, p0210ATTU022
Feb 10, 1998
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 935

... within ProductManager, or via stand-alone ItemQuest. Components data located in any combination of legacy databases, in other departments, at supplier sites, or at electronic catalogue content providers can be directly accessed via ItemQuest. Component search "schemas" can be individually built for...

11/3,K/19 (Item 19 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

04609553 Supplier Number: 46780366 (USE FORMAT 7 FOR FULLTEXT)
Get the message?
Infoworld, p069
Oct 7, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2386

... Oriented Middleware Association (MOMA) is championing the following definitions as a method of segmenting these products into distinct categories.

Application development environments. These include the means to create applications in a distributed environment and...

11/3,K/20 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

0019777634 SUPPLIER NUMBER: 57547816 (USE FORMAT 7 OR 9 FOR FULL TEXT)
EXCITE@HOME: Excite StoreBuilder gives small bu businesses the tools to become e-merchants.
M2 Presswire, NA
Nov 12, 1999
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 999 LINE COUNT: 00089

... and graphics customized to specific industries. Each store is built on top of a powerful database which provides merchants with a flexible product catalog that can be updated to support seasonal pricing and promotions or order status in real...

11/3,K/21 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

0019767477 SUPPLIER NUMBER: 55899822 (USE FORMAT 7 OR 9 FOR FULL TEXT)
PRIMAVERA SYSTEMS: Priceline.com standardizes on Pr Primavera TeamPlay.
M2 Presswire, NA
Sept 28, 1999
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 842 LINE COUNT: 00079

... Priceline.com's patented business system currently sells multiple services to its customers across three distinct product categories : a travel service that offers leisure airline tickets and hotel rooms, a personal finance service...

11/3,K/22 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

12662491 SUPPLIER NUMBER: 65160830 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Prop. regs. simplify LIFO IPIC Method.(last-in-first-out inventory accounting)
O'Connell, Frank J. Jr.
Tax Adviser, 31, 9, 604
Sept, 2000
ISSN: 0039-9957 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1013 LINE COUNT: 00083

... CPI must convert their selected indexes to a cost index. This calculation should be made separately for each category of goods , which adds substantial complexity to the IPIC calculation. Further, because of the conversion to a...

11/3,K/23 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

10965379 SUPPLIER NUMBER: 54422953 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Home.front: more than just internal Internets, intranets and extranets are tying companies together - and blurring the boundaries between them.(Chief Executive Guide: Beyond the Internet)
Buxbaum, Peter
Chief Executive (U.S.), S28(5)
March 15, 1999
ISSN: 0160-4724 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 3463 LINE COUNT: 00280

... wagner. "The system is configured in such a way so that the authority of each particular user is limited by spending levels, product category , or whatever other criteria the company chooses."
Across Network Lines
The increasing level of business...

11/3,K/24 (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

10635550 SUPPLIER NUMBER: 20790419 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Aspect Development Introduces Industry-First Preferred Catalog Subscription Service for Strategic Sourcing and Design
PR Newswire, p615SFM062
June 15, 1998
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 997 LINE COUNT: 00092

... VIP (Very Important Part) and VIS (Very Important Supplier) Reference databases, as well as customer- specified supplier data, Aspect's Preferred Catalog product provides complete, individually tailored reference information on customer-preferred parts and suppliers for use in design and procurement...

11/3,K/25 (Item 6 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

09985640 SUPPLIER NUMBER: 20177100 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Introducing Industrial Paint & Powder Online. (magazine web site)
Industrial Paint & Powder, v73, n12, p14(3)
Dec, 1997
ISSN: 1073-4651 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 824 LINE COUNT: 00071

... a comprehensive index of industry vendors, updated weekly. Users can either search for suppliers by product category, or they can find a specific product or company by typing in relevant words about them. This online Buyers Guide also...

11/3,K/26 (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

09019735 SUPPLIER NUMBER: 18746267 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Get the message? (message-oriented middleware) (includes related article on types of middleware)(Enterprise Computing) (Technology Information)
Bort, Julie
Infoworld, v18, n41, p69(2)
Oct 7, 1996
ISSN: 0199-6649 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 2563 LINE COUNT: 00209

... Oriented Middleware Association (MOMA) is championing the following definitions as a method of segmenting these products into distinct categories.

Application development environments. These include the means to create applications in a distributed environment and...

11/3,K/27 (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

05149140 SUPPLIER NUMBER: 10704611 (USE FORMAT 7 OR 9 FOR FULL TEXT)
And the winner is...'a very close call.' (PC week Shootout for creating database front-end applications)(includes related articles on testing methodology, Request for Proposals)
Kramer, Matt; Coffee, Peter
PC Week, v8, n17, p55(2)
April 29, 1991
ISSN: 0740-1604 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 3362 LINE COUNT: 00269

... database for information on vendors and individual contacts at each company, classes of products and specific product listings, as well as articles from PC week associated with those companies and products. This database...

11/3,K/28 (Item 9 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

03700727 SUPPLIER NUMBER: 06669336 (USE FORMAT 7 OR 9 FOR FULL TEXT)
where-to-buy directory: 1988. (metalcasting industry - suppliers and products)

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Foundry Management & Technology, v116, n9, p121(178)

Sept, 1988

ISSN: 0360-8999

LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 234637

LINE COUNT: 20046

... Box 923,

Augusta, GA 30903-0923, 404-796-4200;

404-796-4323--See ads in Product Directory Thermatex Corp.,
Therm-x/Thermalite Div., Newton Falls, OH 3M Co., Product Information
Center, St...

11/3,K/29 (Item 10 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

02984450 SUPPLIER NUMBER: 04447210 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Product directory. (where-to-Buy Directory, 1986)

Foundry Management & Technology, v114, pC1(135)

Sept, 1986

ISSN: 0360-8999

LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 171202

LINE COUNT: 14602

... Cross & Trecker Co., 18100 Cross Lane, Fraser, MI 48026,
313-757-0920--See ads in Product Directory --See Advertisers Index for
ad page number

Smelko Foundry Products Ltd., Milton, ONT, Canada

Western Industrial Supply Co...

11/3,K/30 (Item 1 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)

(c) 1999 The Gale Group. All rts. reserv.

01798955

NATIONAL PRICE SERVICE INTRODUCES THE CATALOG CONNECTION (TM)

News Release October 1, 1987 p. 1

...electronic price book. This all-new software package lets you access
The Catalog's entire database by Vendor, Product, Catalog Number,
or Description. And as you research, The Catalog Connection automatically
builds a complete bill...

11/3,K/31 (Item 2 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)

(c) 1999 The Gale Group. All rts. reserv.

01602699

Trinet, Inc a marketing database and telemarketing supplier, provides
specialized, up-to-date information about individual companies for
business-to-business m.

NEWS RELEASE March 12, 1987 p. 11

... specialized, up-to-date information about individual companies for
business-to-business marketing. Trinet data products include bound
directories, market share reports and industry-specific analyses. They
are available to customers directly or online, through DIALOG Information
Services, Inc. Among...

11/3,K/32 (Item 3 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)

(c) 1999 The Gale Group. All rts. reserv.

01435870

New network links buyers, sellers.

ORLANDO BUSINESS JOURNAL (FL) April 20, 1986 p. bus211

... a domestic and international basis. One of COMMARS unique features is its Buy-Sell-Barter database which connects buyers and sellers. It allows the subscriber to list his available products, and the list can be updated at anytime so that all information is current and accurate. Subscribers can...

11/3,K/33 (Item 4 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)

(c) 1999 The Gale Group. All rts. reserv.

00345456

Transit directory consists of the Suppliers' Product Index and the Supplier Locator.

Modern Railroads May, 1976 p. 01-172

The Supplier's Product Index lists specific products by bold face headings arranged alphabetically. US supplying firms are noted under each product category...

11/3,K/34 (Item 1 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)

(c) 2006 The Gale Group. All rts. reserv.

02207531 SUPPLIER NUMBER: 20973948 (USE FORMAT 7 OR 9 FOR FULL TEXT)
E-commerce's toy story: new business strategies are required as electronic commerce gains in popularity and profitability. (Company Business and Marketing)

Holt, Paul

Communications News, v35, n7, p34(2)

July, 1998

ISSN: 0010-3632

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 911

LINE COUNT: 00077

... of our web plan was to secure assistance from more than 600 vendors to provide specific product information, category listings, catalog descriptions, product age-appropriateness, and information on any awards the products may have received. We also asked...

11/3,K/35 (Item 2 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)

(c) 2006 The Gale Group. All rts. reserv.

01072543 SUPPLIER NUMBER: 00556236

Smart-Conversational Terminal Index By Compatibility.

Computerworld, v18, n16A, p23A-70

April 18, 1984

DOCUMENT TYPE: buyers guide

ISSN: 0010-4841

LANGUAGE: ENGLISH

RECORD TYPE: ABSTRACT

...ABSTRACT: price, and the page number on which the complete product listing may be found. Complete product listings, arranged alphabetically by vendor, follow the index. Each product listing includes the following information: specific application, compatibility, terminal configuration, communications protocols, data transmission characteristics, transmission speed, screen size, lines-screen...

11/3,K/36 (Item 3 from file: 275)

Robert Finley

DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

01072530 SUPPLIER NUMBER: 00556235
Intelligent Terminal Index By Compatibility.
Computerworld, v18, n16A, p1A-22
April 18, 1984
DOCUMENT TYPE: buyers guide ISSN: 0010-4841 LANGUAGE: ENGLISH
RECORD TYPE: ABSTRACT

...ABSTRACT: memory, price, and the page number on which complete product specifications can be found. Complete product listings, arranged alphabetically by vendor, follow the index. Each product listing includes (in addition to the vendor) the following information: specific application, compatibility, minimum and maximum...

11/3,K/37 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

03809748 Supplier Number: 48262662 (USE FORMAT 7 FOR FULLTEXT)
SCIQUEST GETS PRIVATE FUNDING FROM INVESTORS
BT Catalyst, v12, n2, pN/A
Feb 1, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 202

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
...after determining that scientists and researchers spent three to four hours each week poring over supply catalogs. The SciQuest system, which maintains a database of 700 paying vendors, cuts that supply search time by 75 percent, according to the company.

11/3,K/38 (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

01231455 Supplier Number: 41250715 (USE FORMAT 7 FOR FULLTEXT)
COMPUTER-READABLE DATABASES: A DIRECTORY AND DATA SOURCEBOOK (6th)
Online Newsletter, v11, n4, pN/A
April, 1990
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 313

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
...among these enhancements is the inclusion in a single directory of some 430 CD-ROM products rather than list them in a separate volume. CRDB presently covers 5,578 databases (4,786 entries) produced by nearly 2,000
...

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16/3,K/1 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

12137656 SUPPLIER NUMBER: 60590518 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Re-examining the components of transformational and transactional
Leadership using the Multifactor Leadership Questionnaire.
Avolio, Bruce J.; Bass, Bernard M.; Jung, Dong I.
Journal of Occupational and Organizational Psychology, 72, 4, 441
Dec, 1999
ISSN: 0963-1798 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 9761 LINE COUNT: 00942

... Jung, Dong I.
... 142 items generated were sorted by 11 judges into transformational
and transactional contingent reward leadership categories. An item was
retained only if there was at least 80% agreement about the item. The final
...

Robert Finley

File 47:Gale Group Magazine DB(TM) 1959-2006/Aug 21
(c) 2006 The Gale group
File 624:McGraw-Hill Publications 1985-2006/Aug 22
(c) 2006 McGraw-Hill Co. Inc
File 625:American Banker Publications 1981-2006/Aug 22
(c) 2006 American Banker
File 635:Business Dateline(R) 1985-2006/Aug 22
(c) 2006 ProQuest Info&Learning
File 637:Journal of Commerce 1986-2006/Aug 23
(c) 2006 Commonwealth Bus. Media
File 570:Gale Group MARS(R) 1984-2006/Aug 21
(c) 2006 The Gale Group

Set	Items	Description
S1	3706229	PRODUCT OR PRODUCTS OR MERCHANDISE OR COMMODITY OR COMMODITIES OR GOODS OR WARE OR WARES OR ITEM OR ITEMS OR INVENTORY - OR INVENTORIES OR STOCK OR STOCKS OR SUPPLY OR SUPPLIES OR EQUIPMENT OR CONTENT
S2	1303480	HIERARCH??? OR HIERARCHICAL?? OR PYRAMID OR PYRAMIDAL?? OR CLASSIF? OR CASCAD??? OR TIER?? OR CATEGORY OR CATEGORI? OR CATALOG? ? OR CATALOGUE? ? OR DIRECTORY OR DIRECTORIES OR LIST OR LISTS OR LISTING? ?
S3	1250016	SELLER OR SELLERS OR MERCHANT OR MERCHANTS OR RETAILER OR - RETAILERS OR TRADER OR TRADERS OR SUPPLIER OR SUPPLIERS OR VENDOR OR VENDORS OR MARKETER OR MARKETERS OR TRADER OR TRADERS OR DEALER OR DEALERS
S4	509418	DATABASE OR DATABASES OR KNOWLEDGEBASE OR (DATA OR KNOWLEDGE OR INFORMATION)() (BASE OR BASES) OR INDEX OR INDE?ES OR ARRAY?? OR MATRIX OR MATRI?ES OR INFORMATION(N)MANAGEMENT
S5	2045326	INDEPENDENT?? OR UNIQUE OR DISTINGUISH? OR DISTINCT??? OR - INDIVIDUAL? OR SEPARATE?? OR SPECIFIC OR SPECIFIED OR PARTICULAR OR DESIGNAT???
S6	2555083	BUYER OR BUYERS OR CLIENT OR CLIENTS OR CLIENTELE OR CONSUMER OR CONSUMERS OR CUSTOMER OR CUSTOMERS OR PATRON OR PATRONS OR PURCHASER OR PURCHASERS OR RECIPIENT OR RECIPIENTS OR SHOPPER OR SHOPPERS OR USER OR USERS
S7	2833264	SEARCH??? OR LOOK???()UP OR LOOKUP OR INQUIR??? OR FIND??? OR QUERY??? OR QUERIES OR CHECK??? OR RESEARCH??? OR INVESTIGAT??? OR ACCESS OR BROWS??? OR RETRIEV???
S8	140503	S1(4N)S2
S9	9648	S3(4N)S4
S10	1154	S9(S)S5
S11	25	S8(S)S10
S12	13	S11 NOT PY>2000
S13	0	AU=(CHINNAPPAN, M? OR CHINNAPPAN M? OR CHINNAPPAN(2N)M?)
S14	2	AU=(TENORIO, M? OR TENORIO M? OR TENORIO(2N)M?)
S15	0	AU=(FENSTERMAKER, S? OR FENSTERMAKER S? OR FENSTERMAKER(2N-)S?)
S16	5	AU=(JUNG, D? OR JUNG D? OR JUNG(2N)D?)
S17	0	(S14 OR S15) AND S8

12/3,K/1 (Item 1 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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05822267 SUPPLIER NUMBER: 62599175 (USE FORMAT 7 OR 9 FOR FULL TEXT)
netLibrary Adds New Markets, Management, and Partnerships.(Interview)
Hane, Paula J.
Information Today, 17, 6, 1
June, 2000
DOCUMENT TYPE: Interview ISSN: 8755-6286 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 3070 LINE COUNT: 00236

... because they are voracious users of information and data, and have been large consumers for database vendors . netLibrary represents not just a category - specific collection of content but rather a broad collection of useful corporate content.
For example, it's easy to...

12/3,K/2 (Item 2 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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05812024 SUPPLIER NUMBER: 62519731 (USE FORMAT 7 OR 9 FOR FULL TEXT)
TAKING CREATIVE LICENSE.(increasing business for minority suppliers)
Black Enterprise, 30, 11, 313
June, 2000
ISSN: 0006-4165 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 7165 LINE COUNT: 00605

... An automated program at the corporate headquarters in New Brunswick, N.J., it identifies and categorizes suppliers by ethnic breakdown, commodity, affiliates, and geographic distribution. Every employee can use the electronic database to search for a supplier, based on specific needs
Johnson&Johnson has outreach efforts to identify minority- and women-owned suppliers and the...

12/3,K/3 (Item 3 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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05807725 SUPPLIER NUMBER: 62498240 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Hammer Time!(News Briefs)
Keizer, Gregg
PC world, 18, 6, 177
June, 2000
ISSN: 0737-8939 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 4660 LINE COUNT: 00360

... Yahoo, the whole process is free, but sellers are stuck with bare-bones customer service.
Sellers ' tools: An array of sellers ' tools can make one site stand out from another. If you want to list many items at one time, demand a bulk loader (for definitions of this and other specialized terms
...

...that have been selling for at least two months. If your business sells lots of unique products, you must fill out each list form individually . Other tools, such as personal watch pages for monitoring ongoing auctions, are available at all...

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12/3,K/4 (Item 4 from file: 47)
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05343776 SUPPLIER NUMBER: 54321457 (USE FORMAT 7 OR 9 FOR FULL TEXT)
1998 ORGANIC PAGES.(Review)
Whole Earth, 112(1)
Spring, 1999
DOCUMENT TYPE: Review ISSN: 1097-5268 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 102 LINE COUNT: 00012

... directory each July. OTA offers a free listing to all certified organic growers, noting which independent certifier has confirmed the grower's organic status. Alphabetical listings cover sixteen industry sectors, including growers, brokers, distributors, restaurants, retailers, and suppliers. The index cross-lists according to specific products and services.

12/3,K/5 (Item 5 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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04247538 SUPPLIER NUMBER: 16957550 (USE FORMAT 7 OR 9 FOR FULL TEXT)
A Directory of Adaptive Technologies: To Aid Library Patrons and Staff with Disabilities. (book reviews)
Copler, Judith A.
Online, v19, n3, p124(1)
May-June, 1995
DOCUMENT TYPE: Review ISSN: 0146-5422 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 227 LINE COUNT: 00022

TEXT:

...number of contributors. In this case I'll back off because this book fills a unique void, and because the information it contains reaches beyond the scope of libraries. The entire book is comprised of five chapters, with the longest a 136- item, alphabetical directory of vendors and manufacturers. Each item contains an address, phone/fax numbers, a description of...

...of the art of assistive technology (versus adaptive technology in the title), followed by a listing of Categories of Products, followed by a Products by Category listing. It isn't clear why this wasn't all rolled in together. One feature I...

...like about this section is the inclusion of \$\$\$ symbols to indicate price ranges for various product categories. The final section about available resources is especially good. It includes monographs, nonprint resources, electronic resources and newsgroups, newsletters and journals and government agencies. Indexes (Vendors That Specialize in Technology for Specific Disabilities, Specific Product Names).

12/3,K/6 (Item 6 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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04133662 SUPPLIER NUMBER: 16195126 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The headache of multiple naming conventions. (Net View) (PC Week Netweek) (network access procedures) (Net Value) (Column)
Lewis, Jamie
PC Week, v11, n32, pN10(1)
August 15, 1994

Robert Finley

DOCUMENT TYPE: Column ISSN: 0740-1604 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 565 LINE COUNT: 00044

ABSTRACT: Naming conventions employed on systems such as e-mail, Notes servers and database servers vary among vendors and systems, which turns multivendor network access into a difficult process. All systems, such as DOS, OS/2 and Macintosh, have unique directories and users have to learn to log on and understand the different naming conventions...

...practice allows applications to log in for the user, abstract available relevant data, read a directory and supply the user with the information at the application interface. Also, X/Open is developing a...

12/3,K/7 (Item 7 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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03549502 SUPPLIER NUMBER: 10704611 (USE FORMAT 7 OR 9 FOR FULL TEXT)
And the winner is...'a very close call.' (PC week Shootout for creating database front-end applications)(includes related articles on testing methodology, Request for Proposals)
Kramer, Matt; Coffee, Peter
PC Week, v8, n17, p55(2)
April 29, 1991
ISSN: 0740-1604 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 3362 LINE COUNT: 00269

... Shoot-Out participants were required to produce a front end that queried the SQL Server database for information on vendors and individual contacts at each company, classes of products and specific product listings, as well as articles from PC Week associated with those companies and products.
This database...

12/3,K/8 (Item 8 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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02660571 SUPPLIER NUMBER: 03688485 (USE FORMAT 7 OR 9 FOR FULL TEXT)
PC Telemark software directory. (book reviews)
Karten, Howard
PC Magazine, v4, p325(2)
March 19, 1985
DOCUMENT TYPE: review LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 504 LINE COUNT: 00040

... a computer technology glossary provides a convenient reference source for many terms. An 80-page product index lists all products by their proper name, and a 26-page vendor index covers individual vendors. In phone-book fashion, the book includes "Yellow Pages" that list vendor addresses and telephone...

12/3,K/9 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0116115
Metals prices keep inflation rate steady
Rob McManamy
Engineering News-Record, Vol. 222, No. 12, Pg 44
March 23, 1989

JOURNAL CODE: ENR
SECTION HEADING: First Quarterly Cost Report ISSN: 0013-807X
WORD COUNT: 381

TEXT:

... the past 18 months, mechanical contractors have felt most of that pressure from their metals suppliers . Indeed, the cost indexes that track industrial construction were up an average of 0.8% last quarter, mainly because of the category 's higher metal content . "We're definitely seeing more increase in the cost of materials and equipment than anything else," says McKay. "Some manufacturers have even hit us with two separate 6% price increases in the same year."

Since bottoming out in 1985, the inflation rate...

12/3,K/10 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0685308 96-42549
Corporate profile for Fingerhut Companies Inc.
Buck, John
Business Wire (San Francisco, CA, US) p1
PUBL DATE: 960322
WORD COUNT: 471
DATELINE: Minnetonka, MN, US, Midwest

TEXT:

...FHT) is a
direct-to-the-consumer marketing company that sells a broad range of products and services primarily through catalogs , television and telemarketing. Fingerhut's core competency is the development and use of a proprietary...

...The company's base business is Fingerhut Corporation, the nation's second largest consumer catalog marketer . Fingerhut sells an array of brand name and private label general merchandise, such as electronics, furniture, housewares, domestics and...
...customer base, as well as to its own clients. The company intends to create a separately traded public company from this business during 1996.
Financial Highlights (millions of dollars except EPS...

12/3,K/11 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01745809 Supplier Number: 54433069 (USE FORMAT 7 FOR FULLTEXT)
MANAGEMENT/MARKETING.(marketing services)
Catalog Age, v16, n5, p547(1)
April, 1999
ISSN: 0740-3119
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 12302

... marketers since 1973. ADVO choose MDA because of their unique abilities in marketing innovation and list product development, which has led to tremendous growth for MDA and their list clients over the...

12/3,K/12 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01620612 Supplier Number: 47344038
Not-so-soft skin care.
Kruger, Renee
Discount Merchandiser, p75
May, 1997
ISSN: 0012-3579
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:

New skin-care products and categories are improving retail sales.
Examples of these new categories are body washes which, though not...

...the US five years earlier, have registered sales of around \$550 million in 1996. Current categories also include products that are intended for specific parts of the body, those derived from the medical field, and those that offer a wide array of benefits. Retailers are seen as growth leaders in the industry courtesy of their wise merchandising, product positioning...

12/3,K/13 (Item 3 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
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01101286 Supplier Number: 41259439
Resources: Zeroing in on Consumers
Adweek's Marketing week, v31, n14, p51
April 2, 1990
ISSN: 0892-8274
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:

Equifax Marketing Decision Systems (Encinitas, CA) offers Microvision, an information network of databases, to consumer-products marketers. Market segments are categorized by nine-digit ZIP codes, allowing marketers to zoom in on target markets as small...

...15 households. Three versions of the system are available: general-applications for all industries; industry-specific, currently available for retail and restaurant companies and financial-services; and customized versions. The company...